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American Buildings celebrates nearly two decades in business

By TAMARA CLYMER

American Buildings, Inc., is celebrating 19 years in business in Shawnee, Kan.

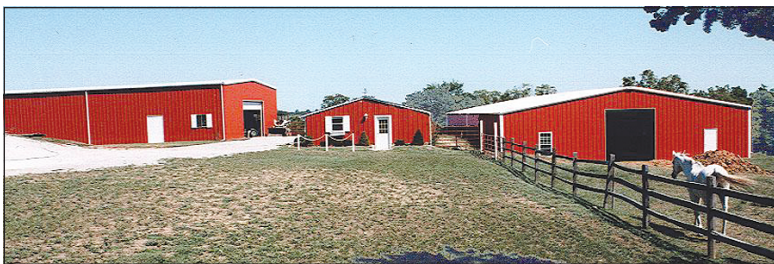
Founded in 1992 by Clifford Jerome, American Buildings is a locally owned and operated metal building company and has quickly grown to be one of the area's largest. The company's four full-time employees sell the exclusive 'American Buildings' private label brand and serves individuals organizations, businesses and general contractors with custom-designed steel buildings ranging from 900 square feet to as large as 100,000 square feet or more.

"We chose to offer our own building brand because it says to the customer that we are here and stand behind our products," says Jerome, president and CEO of American Buildings. "We believe that our brand promise and our brand name are assets that are valued by customers. I personally stand behind our name and we extend that personal one-on-one service to all our clients. We want them to be satisfied and proud to have the American Buildings brand on their structures."

The American Buildings product line includes farm and shop

storage buildings, horse arenas, barns, office and warehouse structures and special-use buildings. Products include standard packages, as well as custom design turn-key service.

American Buildings provides architectural and engineering services to not only sub-contractors and erectors, it also supplies



materials for general contractors as well as customers who prefer to handle their own construction locally and nationally through their shipping points. In fact, more than 600 American Building's structures have been built, not only in the Midwest but across the country as well. They take pride in offering top quality products and service with very competitive pricing.

"We will provide as little or as much as you like," Jerome says. "We will supply just the materials, erection, concrete, excavation and more."

Before establishing American Buildings, Jerome was the automotive parts manager for a number of large auto dealerships; however two events led him into the metal building business.

"The first was a hail storm that required the dealership to hold a huge hail-damage sale, and it needed every available body to

prior positions, including Sprint and Hallmark Cards.

"This is by far the most rewarding work I have done," she says. "I like the challenge of building a lasting relationship with my customers and the responsibility of delivering on the promise of our American Buildings brand name. I have set high standards for myself and our company and think of each sale as a long-term relationship. No two situations are alike, which keeps my work interesting and rewarding. I value relationships with my customers and appreciate the many referrals I receive from them."

And their customers appreciate that personal service. More than 75 percent of their business is repeat business or from referrals. Chip Newcomer, owner of D.W. Newcomer's Sons says the company did a great job on his new riding arena, was pleased with their service and wouldn't hesitate to recommend them.

"The building arrived in a timely fashion," he says. "Although I had a complicated job site to deliver the building to, the construction crew got the job done in a very creative and professional manner without any complaints."

American Buildings, Inc., is located in an office and warehouse complex built by American Buildings four years ago at 6922 Martindale Rd., between I-435 and K-7 highways, just south of Shawnee Mission Parkway. You can reach them at (913) 894-6033 or visit their website at americanbuildingsinc.com. For more information see their ad in this issue of Green Acres.

Auction Calendar

APRIL 8 • WATERVILLE, KAN. Farm Equipment, Antique pulling tractors, Horse equipment / Tack Auction, 10:00 a.m. Mrs. (Joe) Joyce Stryker. Olmstead Auction, 785-353-2487.

APRIL 8 • BONNER SPRINGS, KAN. Public Farm Auction, 10:00 a.m. Jim Kreider. Moore Auction Service, Inc. 913-927-4708

APRIL 8 • WATERVILLE, KAN. Farm & Horse Drawn Machinery Auction, 10:00 a.m. Mrs. Joyce (Joe) Stryker. Olmstead Auctioneers 785-353-2487

APRIL 8 • GENTRY, MO. Public Auction, 10:00 a.m. Circle W Ranch. Dollars & Messner Auctioneers 660-783-2548

APRIL 8-9 • WESTON, MO. Living Estate Auction, Fri. 6:00 p.m. Sat. 9:30 a.m. Hiatt Auction Service, 816-640-2386

APRIL 9 • NORTONVILLE, KAN. Farm Auction. Charles & Edith Duguid. Hoffman Auction Service, 913-833-4125

APRIL 9 • SABETHA, KAN. Shop & Tool Auction, 10:00 a.m. Wertenberger Transportation. Aeschliman Auction Service, 785-547-5034

APRIL 9 • ROCK PORT, MO. Large Estate Coin Auction, 10:30 a.m. Harold Melvin. Homes Auction Co. 660-744-5809

APRIL 9 • KING CITY, MO. Machinery, Livestock, Pickups, Vet Supplies Public Auction, 9:30 a.m. Alice Breckenridge. Clay Auction & Realty, 816-390-2334

APRIL 9 • NORTONVILLE, KAN. Estate Auction, 9:30 a.m. The late Charles Duguid & Edith Duguid. Hoffman Auction Service 913-833-4125

APRIL 9 • BERRYTON, KAN. Real Estate & Personal Property Auction, 10:00 a.m. Simmitt Bros. 785-231-0374.

APRIL 9 • WORTH, MO. Public Auction, 9:30 a.m. Melborne & Carolyn Fletchall. Dollars & Messner Auctioneers 660-726-3252

APRIL 10 • DEARBORN, MO. Real Estate & Household Auction. Jody and Ruby Mayes. Greg Clement Auctions, 660-442-5436

APRIL 10 • OREGON, MO. Estate Auction, 12:30 p.m. Dean & Mary Kreek Estate. Pittman Auction Service, 816-567-2212

APRIL 10 • LIBERTY, MO. Large Auction, 11:00 a.m. Steve Ritter Auctioneering, 816-630-1252

APRIL 10 • ATCHISON, KAN. Estate Auction, 10:00 a.m. Frederick Kottman Estate and Kottman's Pink Barn Antiques. Chew Auction Service, 913-874-5053

APRIL 10 • LAWSON, MO. Coin & Currency Auction, 11:00 a.m. Gary Ryther Auctioneers Inc. 816-580-4204

APRIL 10 • LAWRENCE, KAN. Farm Auction, 10:00 a.m. Ilene Janeway Living Estate. Elston Auction Company 785-594-0505

APRIL 10 • ST. JOSEPH, MO. Consignment Auction, 10:00 a.m. St. Joseph Auction & Antique Mart 816-232-6890

APRIL 11 • ST. JOSEPH, MO. Auction, 11:00 a.m. Mrs. John (Allene) Geha. Eddie Pickett Auction Service, Inc. 816-632-0700

APRIL 12 • EASTON, MO. Weaver's Signature Coin & Currency Auctions, 6:00 p.m. Weaver Coin Auction 816-253-9182.

APRIL 12 • HOLTON, KAN. Livestock Auction, 12:00 p.m. Holton Livestock Exchange, Inc. 785-364-4114

Continued on page 18

Next Green Acres: April 21

The deadline for all advertising will be
Friday, April 15

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